

BFIS LONDON INTERNSHIP 2017

Chris Alexander
Dominick Wright
Evan Watkins
Conor Lohan



London





Living Details

- LSE Bankside Student Accommodation
- About a 20 minute walk into the City of London
- Full English breakfast every morning which prepared us well for the rest of the day
- Student Bar with pool, foosball and £3 pints which prepared us well for the rest of the night



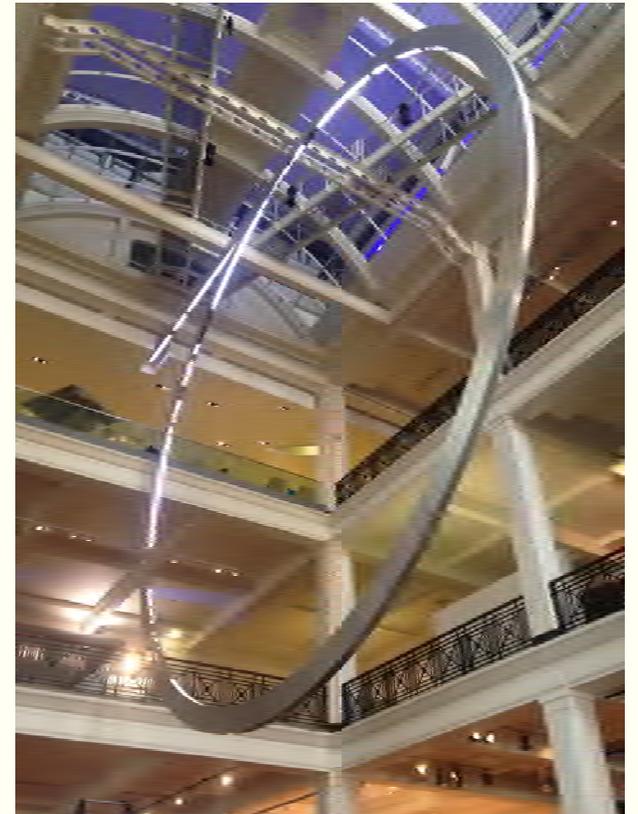
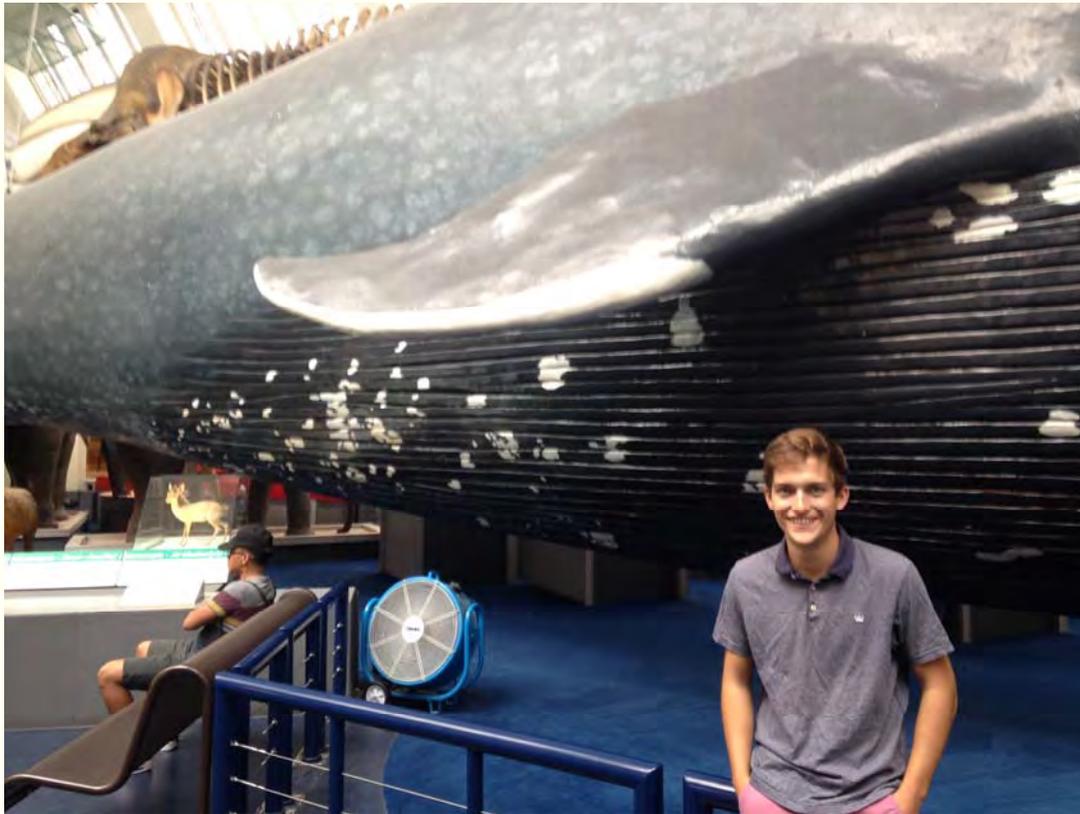
Tourist Season



British Museum



More Museums



Companies Visited

THOMAS
MILLER
SPECIALTY

RenaissanceRe

WillisTowersWatson

CONDIE
RISK MANAGEMENT • GOVERNANCE • TRAINING



TOKIO MARINE
KILN

AXIS



MARSH



Swiss Re

HISCOX

ALLIED
WORLD

Jefferies

SOMPO
INTERNATIONAL

MARKEL®

AON BENFIELD



LLOYD'S

CLYDE & CO



Museum of London

Guildhall

Jack & Waffle

Swiss Re

Whitec

St. Paul's Cathedral

CITY OF LONDON

LLOYD'S

CHUBB

WillisTowers Watson

A1210

XL CATLIN

MARKEL

TOKIOMARINE KILN

AXIS

ALLIED WORLD Lancashire INSURANCE COMPANY LIMITED

MARSH

Millennium Bridge

Tower of London

Shakespeare's Globe

HMS Belfast

St Kathari

LSE



Tower Bridge

George Inn

Tooley

London Skyline



Walkie Talkie Sky Garden

- Thanks Martin!



Visiting the Chartered Insurance Institute



Array of Knowledge

- Insurance and Reinsurance Underwriting
 - Property, Casualty, Marine, Energy, Aviation, Political Risk, Fine Arts, Surety, etc.
- Claims
- Risk Management
- Broking
- Insurance Litigation
- Wealth Management
- Career Advice
- How to Write A+ Thank You Notes

Key Learning Points

- Lloyds is a marketplace, not a company meaning business is done using face-to-face communication
- This traditional view means there are many opportunities for young people to advance the industry by providing different perspectives, mainly in terms of technology
- Networking and Maintaining relationships is key, especially in a small market where everyone knows everyone

Leadenhall Market

- The Lamb
- Wimbledon
 - Federer is the goat



Dominick – Highlights and Recommendations

Highlights

- Learning about how Lloyd's functions and shadowing a Lloyd's broker
- Great time with the boys

Recommendations

- Greater number of informal conversations with professionals as opposed to presentations



Chris

Highlights

- Meeting and having drinks with top professionals
- Seeing how the Lloyd's marketplace works
- Exploring London

Recommendations

- Expect a steep learning curve
 - At the beginning, it is hard to understand the terminology



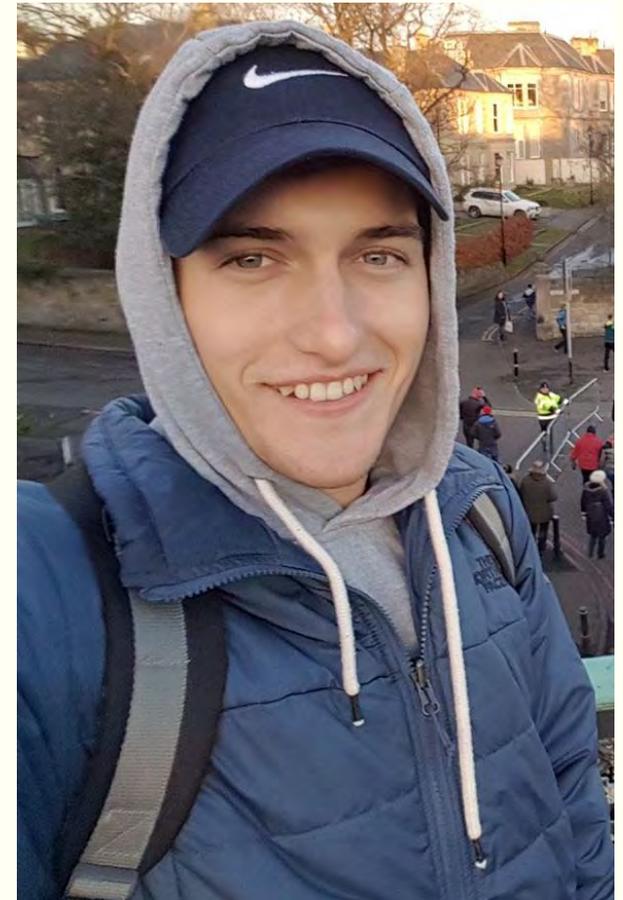
Evan

Highlights

- Ability to expand network overseas
- Conversations with a large amount of professionals with varying experiences
- Exploring London
- Friendliness of the industry

Recommendations

- If you're trying to get from JFK to Newark, catch the train
- Think with an open mind about possible job opportunities
 - Claims, finance, HR, etc.



Conor

Highlights

- Shadowing an Underwriter at a box at Lloyd's
- The opportunity to gain a sense of each company's culture
- Top management exposure
 - Specifically with XL Catlin

Recommendations

- Think of yourself as a sponge and soak up as much information as you possibly can
 - If so, you will learn a tremendous amount



Bottom Line... We Mean Business



Thank you!

- We want to extend a huge thanks to BFIS, especially Jane and Cathy, for allowing us this amazing opportunity and for working hard to organize everything.
- Thank you as well to everyone in London who took the time out their day to talk to us and make us feel welcome.

