

KRISHUN DOUGLAS-HENRY

Hamilton, Bermuda

(441) 533-0825

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EDUCATION

- ❖ **Northumbria University** Sep 2018 — Jun 2022
BSc Finance and Investment Management Newcastle
- Grade: Second Class Honours (Upper Division)

EMPLOYMENT HISTORY

- ❖ **Business Development Executive, Connectd** Aug 2023 — Present
City of London
- Actively seek out and identify potential clients or businesses that can benefit from Connectd's services
 - Identifying potential new clients or business opportunities in line with the company's growth objectives.
 - Building and maintaining strong, long-term relationships with clients. Understanding the clients' needs, challenges, and objectives and work to tailor Connectd's solutions or services to meet those needs
- ❖ **Account Executive, Runway East** Oct 2022 — Aug 2023
City of London
- Served as the main point of contact for clients, addressing their inquiries, concerns, and requests promptly and effectively.
 - Identifying opportunities for account expansion by understanding the evolving needs of existing clients and introducing them to additional services or space options offered by Runway East.
 - Played an instrumental role in enhancing client and broker relationships to improve overall business performance
- ❖ **Rental Assistant, Current Vehicles** Jun 2021 — Feb 2022
Hamilton
- Serving the needs of existing customers and closing sales deals creating new customers
 - Nurturing existing relationships with long-term clients
 - Tourism based organization, assisting tourists with directions and renting a vehicle in Bermuda

SKILLS

Business Development	MS Proficiency
Analytical Skills	Interpersonal Skills
Problem Solving	Organisation Skills

INTERNSHIPS

- ❖ **Assurance Intern, Pricewaterhouse Coopers** Jun 2022 — Aug 2022
Hamilton
- Inspected finished products for quality assurance and conformance to specifications
 - Performed daily auditing of inventory records to ensure accuracy and completeness
 - Corporate Social Responsibility – Carried out volunteer work around the island for various non-profit organisations
- ❖ **Internship, Butterfield Bank** Jan 2015 — Feb 2015
Hamilton
- Shadowing an accountant for two days for school work experienced